

## FREE Meeting Guest Pass: \$50 Value!

Come learn **WHY SALESPEOPLE FAIL** and multiply your earnings 10 fold!

*Worried about whether or not you're getting in front of enough prospects? Feeling like you're doing a lot of free consulting only to get "think it overs" in return? Got a pipeline which has been full with the same people for the past 6 months because nobody can make a decision?*

Don't miss this workshop designed for business owners and salespeople who are committed to overcoming their sales challenges and taking their business to a new level!

Participants will leave with an understanding of how to break free from traditional sales approaches that reinforce negative behavior patterns on their sales calls. Participants are given a "2-Minute Drill" of key points that can be used as a daily reminder of the techniques covered during the workshop.

### CCINW Meeting: Guest Pass

**\$50 Value - includes dinner, beverages and information you wouldn't dare miss!**

**When:** November 8th, 2011

**Time:** 5:30 pm – 8:00 pm

**Where:** HammondKnoll, 3320 South G Street, Tacoma, WA 98418

**RSVP:** CCINW (800-MY-CCINW)

**Learn the top seven reasons why salespeople fail and what you can do about it!**